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## CUSI Selects Capital Payments to Implement E-Commerce Solutions for the Utility Industry

MELVILLE, N.Y., June 16 /PRNewswire/ -- Continental Utility Solutions, Inc. ([www.cusi.com](http://www.cusi.com)), a leader in the utility billing software industry, joined forces with Capital Payments. CUSI now offers clients an electronic payment solution geared specifically for the utility sector. Capital Payments' integration provides competitive access to Visa®/MasterCard® programs for utility companies looking for ways to reduce expenses and automate operations. The partnership is a distinct advantage for utilities who are aggressively improving customer service.

Electronic cash flow management is a new opportunity for CUSI customers to access hidden assets. With Capital Payments as a service provider, CUSI customers have exclusive access to optimal interchange levels and specialized programs that Visa® and MasterCard® offer to the utility sector. Lowering the cost of electronic payment processing can free cash flow which may be hidden in the walls of customer service operations. CUSI customers that use Capital Payments will improve visibility and manageability of previously overlooked payment processing costs.

"Capital Payments is an ideal partner for us," stated Michael F. Guerriero, CEO of CUSI. "Today, there is a renewed focus on ground floor business functions to help reduce costs and drive a healthy cash flow. The initial results are impressive in terms of product quality, service and ease of use and we are excited that Capital Payments' electronic payment options are so flexible. Our experienced teams will work cohesively together to deliver a significant impact to the bottom line to our clientele base."

Todd S. Whiton, President and CEO of Capital Payments said, "We are delighted to have the opportunity to work with CUSI in helping them and their clients navigate through the ever increasingly complex world of electronic payments. CUSI is a recognized leader in providing Utility Billing Applications. Capital Payments suite of state of the art payment solutions will complement CUSI's vision of providing the industry's leading and most comprehensive solution for Utilities throughout the United States. Their status as a Trusted Advisor to their clients is a true complement to our business model."

### About CUSI

CUSI has provided utility billing software to the public sector since 1984 and currently has over 900 customers around the world. Visit [www.cusi.com](http://www.cusi.com) or call 1-800-240-1420.

### About Capital Payments, LLC

Capital Payments is a leading provider of merchant and electronic payment solutions. The company is uniquely focused on working with Trusted Advisors to help them navigate their business clients through the increasingly complex world of electronic payments. The company provides transparent and competitive pricing, very fair terms and conditions, and best of breed payment products and services to its merchants. Capital Payments is led by industry veterans with decades of experience in working with small and midsized businesses and their CPAs, Accountants, Attorneys, and other trusted advisors. For more information, please visit [www.capitalpayments.com](http://www.capitalpayments.com)

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